

Minutes for FRIENDS OF SAUSAL CREEK Board meeting December 14<sup>th</sup> 2005. Submitted by Mark Rauzon- Secretary.

Attending Board members: Sheelah Weaver (SW), Eleanor Dunn (ED), Mark Rauzon (MR), Sue Morgan (SM), Kristin Ohlson (KO), Pat Bacchetti (PB);

Staff- Sara Marcelleno (Sara)

Guests- Helen McKinley (HM) and Barbara Goldenberg (BG)

1907- Begin, Minutes from November board meeting accepted.  
MR moves, PB seconds.

Agenda shifted to cover finances first.

Finances- We will definitely make it through June, will end calendar year in black~\$13,000 came in through appeals, end of Fiscal year on target if \$ as sent in, still comes in.

But there's a \$22,000 Shortfall through fiscal 2006. And there's a 30K deficit in 2007 to fund raise for again. We hope to build a larger list of contributors. People who have given are expected to donate again. Sara wants a more varied menu of donors: 30% foundations, 30% donors, 30% grants, and 10% gifts.

BG raises question about matching funds. How to improve grant successes. SW reviews Jean Quan meeting due to rain and timing, poorly attended with three people, Friend Chris Burmeister brought in ~\$1000 dollars from Benevides Ave. donors. Unclear path forward for Quan appeal. Go for corporate donors from Quan's list? to sponsor a grant writer. Jean offers us a Local Heroes Award equally \$1,500 dollars, but last award not fully paid out yet, check bounces, partially our fault.

KO explains PGE gives operation funds; may give us more than \$1000, Sara will ask Will Hardy. Shepard Canyon people sent an email from Jean Quan says BG; Quan taking it on her own. Paygo money offered to FOOSC went from \$6,000 to 1,500 paygo can only be used for "fixed property" not for projectors than move around. "What are our nursery expenses? How are they billed in what category, can paygo fund them?"

Jean Quan may offer us an rfp to clear ivy from oaks in Dimond Park; we may work with the larger community, like the Dimond Business Association to do this so we don't bear all the maintenance alone.

Kathy Kramer's project as represented by Michael Thilgin is up to Kathy to fulfill, MT is not shepharding it. What does KK want to fund? Outreach, volunteers, recruitment? She needs to know. KK will allow our ad on her website. SM says building an ad on our website- link to hers?

Kristen Hopper wants part-time restoration position. SM says we are not in a position to expand staff. Needs ExDir.

FOSC and Goldman Fund relationship separately SB willing to work on grant/Eleanor will help.

RESOLUTION: ED moves we work with Kathy Kramer to get Goldman Fund. Passed unanimously- (Later learned KK pulled out)

ED reports Rose foundation grant due Dec. 31, for under 100,000 dollar budgeted group, we will try to get under. Needs support letter from Quan.

MR will submit grant to Alameda Fish and Game for 10,000.

KO will submit grant to PGE for \$7500 dollars for restoration/operating funds. To be filed in second week of Jan. 06. Will hardy hard to reach, will ask Sue Piper for help.

SW will ask for Acorn Foundation preproposal.

MR will investigate Belle Vista grants by end of Jan.

Wells Fargo Letter sent by Sam Cohen for donation, letters serves as a template for donations.

Watershed Foundation- ED will ask.

Philanthropic Ventures- ask for help.

Sara will need to step away from fundraising to work on Form 990 which has been extended twice. She reports Carol Wright has Quick Books up to July 1 with a lot of holes, coded for Nov. Dec.

Record shows Sara is an invaluable addition to FOOSC.

Clorox grant due Dec. 30 for 10K

Stewardship Council, PGE mitigation bank looking for pilot program 13-18 yrs. Old partnering with middle upper schools.

Eli's Mile High event raised \$1200 dollars, let's do it again next year. Board needs to bring more friends in.

EPA grants due in Feb. Helen McKinley will work on it. Cultivate Mark Morodomi- SW will approach him.

Plant Sale: KH's time to inventory costly. ED will survey quickly and pass by KH.

To generate interest Kathy Kramer will help advertise plant sale, plant tour if we get Goldman funds. FOOSC will have to do our own marketing; March newsletter, Montclarion, etc.

Need plant info. PB will laminate sun/shade posters, develop the booklet/ watershed guide we wrote for sale.

MR brings up the past RESOLUTION requiring Board members individual commitment to each raise \$2500 still necessary to act as buffer and to help raise staff salaries. SW raises point how can money be tracked? Up to each Board member to track their donations. So far this is not working out.

Other Topics:

New Board member- Helen McKinley, voted in unanimously.

10<sup>th</sup> Anniversary planning committee (SM, BG)- proposed date Nov 11, 2006 to be held to Chabot SSC or Sons of Norway hall, JMiller Center, Dimond Rec Cnt or Sequoia Lodge.

Pallid Manzanita issue HCP report not given.

Solstice party plans announced for Dec. 17<sup>th</sup>, 2005

2115 Meeting adjourned.